

## Message Text

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21  
ORIGIN NEA-10

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-03 H-02 INR-07 L-03

NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06 OMB-01

AID-05 SAB-01 SAM-01 MC-02 ACDA-05 /071 R

DRAFTED BY NEA/ARP:GQLUMSDEN,JR.:BH

APPROVED BY P:JJSISCO

NEA:SSOBER

NEA/RA:RHOBBS

PM:TSTERN

NEA/ARP:FMDICKMAN

S/S JMEALUM

L/NEA:BKHUFFMAN

DOD/METG NSC - MR. HOUGHTON

NEA:ALATHERTON,JR.

----- 130593

R 30235Z MAY 75

FM SECSTATE WASHDC

TO AMEMBASSY DOHA

INFO AMEMBASSY JIDDA

AMEMBASSY TEHRAN

AMEMBASSY KUWAIT

AMEMBASSY MANAMA

AMEMBASSY ABU DHABI

AMEMBASSY MUSCAT

S E C R E T STATE 126783

E.O. 11652: GDS

TAGS: MASS, QA

SUBJECT: AN ARMS SUPPLY RELATIONSHIP WITH QATAR

REF: DOHA 0503 (NOTAL); DOHA 0546 (NOTAL); STATE 104007  
(NOTAL)

1. WE ARE PREPARED TO ENTER INTO A MODEST ARMS SUPPLY  
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RELATIONSHIP WITH QATAR WHICH IS CONSISTENT WITH OUR 1972

ARMS SALES POLICY FOR THE LOWER GULF. THIS POLICY IS GOVERNED BY THE FOLLOWING GUIDELINES:

A) AS A GENERAL RULE, USG WILL APPROVE THE SALE OF EQUIPMENT TO THE LOWER GULF EMIRATES WHICH WILL ENHANCE THE INTERNAL SECURITY CAPABILITY OF THESE STATES. USG WILL NOT APPROVE THE SALE OF EQUIPMENT, SOPHISTICATED OR OFFENSIVE IN NATURE, WHICH COULD BY ITS PRESENCE IN THIS AREA, CREATE A DE-STABILIZING FACTOR. SALE REQUESTS WILL BE CONSIDERED ON CASE-BY-CASE BASIS WITHIN THIS GUIDELINE.

B) USG WILL SUPPORT EFFORTS BY AMERICAN COMMERCIAL INTERESTS TO SELL REASONABLE AMOUNTS OF DEFENSE ARTICLES AND SERVICES OF A TYPE THAT WILL MEET REAL SECURITY NEEDS OF THESE COUNTRIES. WHERE COMMERCIAL CHANNELS ARE INADEQUATE, CASH SALES OF U.S. MILITARY EQUIPMENT AND SERVICES UNDER FOREIGN MILITARY SALES ACT WILL BE CONSIDERED IF THE SALE

OF THIS EQUIPMENT IS CONSISTENT WITH OUR OBJECTIVE OF FURTHERING COOPERATION AMONG THESE GULF STATES.

C) IN GENERAL, USG WILL WISH TO AVOID SALES THAT REQUIRE PRESENCE OF U.S. MILITARY PERSONNEL IN THESE STATES ON OTHER THAN A TEMPORARY BASIS FOR PROVIDING TECHNICAL ASSISTANCE OR MAINTENANCE. PRIVATE AMERICAN COMPANIES WILL NOT BE DISCOURAGED FROM PROVIDING, IN CONNECTION WITH SUPPLY OF U.S. EQUIPMENT, ADMINISTRATIVE AND TRAINING PERSONNEL TO THE REGION, BUT EFFORTS WILL BE MADE IN THIS RESPECT TO AVOID DIRECT COMPETITION WITH ONGOING FOREIGN ADVISORY PROGRAMS.

2. GIVEN POLICIES DESCRIBED ABOVE, QATAR'S SMALL SIZE, MODEST MILITARY ROLE IN GULF, AND ABSENCE OF PALPABLE EXTERNAL THREAT, WE ARE PREPARED TO AUTHORIZE THE SALE OF SOME OF ITEMS IN WHICH GOQ IS INTERESTED. CONCLUSIONS ON SPECIFIC MILITARY HARDWARE AND TRAINING REQUESTS WHICH GOQ HAS PUT TO EMBASSY DOHA HAVE ALSO BEEN REACHED THROUGH PROCESS OF DEFINING WHAT WE BELIEVE TO BE MOST PROPER AND FEASIBLE MILITARY SUPPLY RELATIONSHIP WITH QATAR AS WELL AS OTHER LOWER GULF EMIRATES.

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3. EMBASSY MAY THEREFORE INFORM GOQ THAT, IF REQUESTS IT HAS RECEIVED HAVE BEEN APPROVED BY RULER, FMS CASH SALES, WITHIN NORMAL LEAD TIMES, OF FOLLOWING AMOUNTS AND TYPES OF EQUIPMENT ARE HEREBY AUTHORIZED:

A) 12 TOWED M101 105 MM HOWITZERS;

B) 12 106 MM JEEP-MOUNTED ANTI-TANK RECOILLESS RIFLES;  
C) 12 TRUCKS AND 12 JEEPS (INCLUDING MOUNTS) SUFFICIENT  
FOR SUPPORT OF HOWITZERS AND RECOILLESS RIFLES PURCHASED IN  
A) AND B) ABOVE;  
D) AMMUNITION IN AMOUNTS DOD DEEMS APPROPRIATE FOR  
WEAPONS PURCHASED UNDER A) AND B) ABOVE;  
E) UNCLASSIFIED TRAINING MATERIALS AND AIDS APPROPRIATE  
TO PURCHASES MADE UNDER A) THROUGH D) ABOVE.

4. EMBASSY DOHA SHOULD VERIFY GOQ UNDERSTANDING THAT WE  
NO LONGER PRODUCE 30 MM AND 40 MM AAA GUNS ABOUT WHICH  
ITS BIGADIER ATTIYAH INQUIRED AND THAT WE WILL THUS BE

UNABLE TO MEET QATAR'S PARTICULAR ANTI-AIRCRAFT NEEDS.  
(BEGIN FYI FOR EMBASSY ONLY: WE ARE NOT IN A POSITION  
TO AUTHORIZE EXCEPTION TO OUR ARMS POLICIES WHICH WOULD  
BE REQUIRED TO PERMIT SALE OF AUTOMATIC RAPID-FIRE  
VULCAN AIR-DEFENSE SYSTEM TO QATAR. SEE PARA 3,  
STATE 037105 END FYI).

5. EMBASSY SHOULD ALSO INFORM GOQ THAT, WHILE WE WOULD  
SUPPORT ANY MILITARY EQUIPMENT SALES MADE BY SENDING  
QUALITY ASSURANCE TEAMS TO QATAR FOR TEMPORARY PERIODS,  
USG DOES NOT BELIEVE IT TO BE IN BEST INTERESTS OF EITHER  
COUNTRY TO CONSIDER ASSIGNMENT OF US MILITARY INSTRUCTORS  
AT THIS TIME. USG BELIEVES DEVELOPMENT OF REGIONAL  
COOPERATION AMONG LOWER GULF STATES INDICATES THAT IT WOULD  
NOT BE ADVISABLE FOR US TO ASSIGN MILITARY INSTRUCTOR/  
ADVISORY PERSONNEL FOR EXTENDED TOURS OF DUTY THIS REGION.  
THIS IS A POLICY DECISION WHICH WE HAVE ADHERED TO SINCE

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SMALL GULF STATES BECAME INDEPENDENT IN 1971 AND WHICH WE  
WISH TO MAINTAIN IN VIEW OF RECENT CONGRESSIONAL  
SENSITIVITIES TO US MILITARY SALES ARRANGEMENTS TO COUNTRIES  
IN THE GULF REGION GENERALLY. WE WOULD THEREFORE WANT TO  
CARRY OUT ALL DIRECT TRAINING OF QATAR ARMED FORCES  
PERSONNEL NECESSITATED BY FUTURE EQUIPMENT SALES IN THE  
U.S. ALSO, IN KEEPING WITH OUR POLICY OF ENCOURAGING  
REGIONAL COOPERATION IN THE AREA, WE HOPE GOQ WILL  
CONSIDER POSSIBILITY OF SEEKING TRAINING IN SAUDI ARABIA,  
JORDAN, OR IRAN FOR ITS MILITARY PERSONNEL.

6. P AND A DATA FOR EQUIPMENT APPROVED FOR SALE ABOVE  
WILL BE FORWARDED BY SEPTEL. FYI: MATERIAL LISTED IN  
PARA 3 ABOVE WILL NOT BE DIVERTED OR WITHDRAWN FROM  
ASSETS DEDICATED TO U.S. ARMY ACTIVE AND/OR RESERVE

COMPONENT UNITS. END FYI. INGERSOLL

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NNN

## Message Attributes

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**Control Number:** n/a  
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**Disposition Case Number:** n/a  
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**Disposition Date:** 28 MAY 2004  
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